

مقابلة مع

محمد علي جناح

Mohamed Ali Janah is the Group Chairman of Hotels & Resorts Investment Maldives and the Principal Advisor to the President of Maldives on Trade and Investment.

He is one of Maldives' most internationally recognized business leaders, he has been recently appointed UN Tourism Special Advisor (UNWTO). He is also a part-owner of the Waldorf Astoria in the Maldives.

Furthermore, Mohamed Ali Janah is

- President of the National Federation of Maldivian Employer's
- Global Advisory Council member and Chairman of the Maldives Hub of the Commonwealth Enterprise & Investment Council (CWEIC)

One on one
with

Mohamed Ali Janah



Sixty

minutes
interview
with

Mohamed Ali Janah



Mohamed Ali Janah
Group Chairman Hotels &
Resorts Investment Maldives Pvt Ltd

1. What makes H.A.R.I.M. so special?

Hotels and Resorts Investment Maldives (H.A.R.I.M.) has become a cornerstone of the Maldivian economy, renowned for the scale of our projects and our commitment to innovation and quality in resort design and development.

We excel at attracting high-end global investors and managing turnkey projects - from concept ideation to completion—entirely with our in-house PMC team based in the Maldives. Our specialty is transforming lagoons and islands into ultra-luxury resorts, and we pride ourselves on the polished finish and opulence of each project. With every development, we surpass our own benchmarks in quality, innovative concepts, and luxury, creating a fusion of unique Maldivian charm and elegance while integrating sustainable practices.

H.A.R.I.M. projects are now scattered across the Maldives, promoting equitable tourism benefits and fostering economic growth throughout the archipelago. Our developments are more than just luxury resorts; they are transformative projects that uplift the entire region setting new standards in the global tourism industry. HARIM is also diversifying its business arms redefining luxury and service excellence in the marine and investment advisory sectors amongst others, with the younger generation active in the business.

2. You are also very active in pioneering sustainable solutions for the future - if you can elaborate on that a bit?

Sustainability is at the heart of our operations at H.A.R.I.M. We incorporate cutting-edge green technologies such as solar energy, water conservation systems, and sustainable building materials in our projects. Our aim is to offer luxurious experiences without compromising the environment.

We are committed to making each resort distinctively unique with concepts that are often unseen in the Maldives, ensuring that our developments are both innovative and eco-friendly. We have partnered with cutting-edge technology companies to create truly sustainable and luxurious resorts.

Our commitment extends to the use of green construction practices, emphasizing the use of locally sourced materials whenever possible. Recognizing that our delicate environment is our most valuable asset, we are dedicated to preserving it for future generations while focusing on current economic development.

This approach not only supports local economies but also reduces our carbon footprint, ensuring that the natural beauty of the Maldives is maintained for years to come. By integrating these sustainable practices, we aim to set a new standard in the global tourism industry, where luxury resort development and environmental stewardship go hand in hand.

3. Is there any specific project you currently working on that you wish to highlight to our esteemed reader audience?

We have around several exciting projects underway, with one of the highlights being a tourism hub featuring multiple luxury resorts. These projects represent the pinnacle of luxury resort development, merging the unique Maldivian island culture with exceptional luxury. Each project includes transportation infrastructure such as airports, cruise terminals, and yacht marinas, making these destinations more accessible with direct access for tourists.

It is remarkable that these developments are in regions that previously had limited tourism infrastructure, which will now see significant economic growth, investment, and tourism development, boosting local economy and benefiting communities.

These developments will showcase the pinnacle of luxury, innovative concepts, and technology unseen in the Maldives. They are not just luxury resorts; they are sustainable and innovative destinations that will drive economic growth and set new standards in the tourism industry.

4. What does your typical workday look like?

I have a full schedule most days, often running back-to-back meetings, hosting executive-level sessions at my headquarters in Malé and meeting high-level government officials and foreign investors and partners.

A typical workday for me is a blend of strategic planning, engaging meetings, and hands-on oversight. My mornings often start with planning sessions to outline the day's objectives and ensure they align with our long-term goals and visions.

I then meet with project teams and stakeholders to discuss progress, address challenges, and ensure alignment on key initiatives. Site visits are a regular part of my schedule, allowing me to personally inspect developments and ensure they meet our high standards.

In my various capacities, I frequently travel to meet investors and partners and explore new ventures. I am often away for almost 10 days to two weeks each month. While traveling, I stay connected with my teams, ensuring our projects receive the necessary attention and fostering relationships that drive our success.

5. Finally: What's the best piece of advice ever given to you ?

"Do not chase success. With hard work, consistency and honesty, success will come. Keep following your path with these qualities and success would be yours." These are the principles I follow in my life.

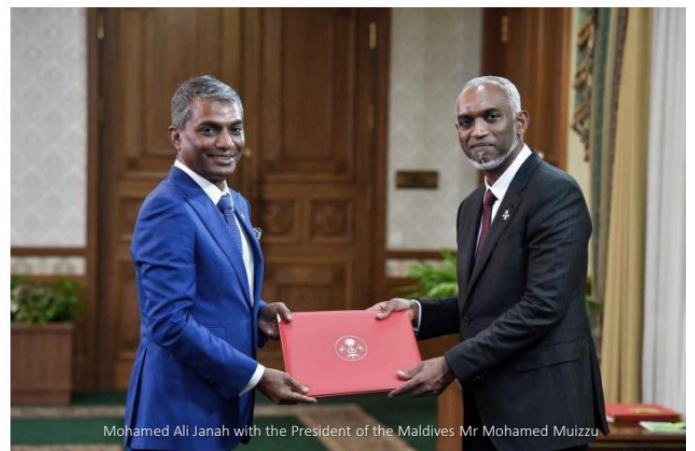
Mr. Janah we thank you for the interview.

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Mohamed Ali Janah with his family



Mohamed Ali Janah with the President of the Maldives Mr Mohamed Muizzu



H.A.R.I.M. - Hotels and Resorts Investment Pvt Ltd, known as HARIM Group, is a multi-industry group of businesses with a portfolio spanning luxury hotels and resorts development, innovative technology, marine solutions, and investment services.



At HARIM we take pride in being the most trusted local partner for resort and hotel development, offering a comprehensive one-stop construction solution. Our track record of excellence includes exclusive resorts in the Maldives and unique projects in the Middle East. Our and infrastructure projects cover parks and airports. We specialize in crafting idyllic beach and overwater bungalows and villas, making us your ultimate partner for creating dreamy holiday accommodations.

HARIM Group's investment services are your gateway to not only the Maldives but other regions where luxury island developments take place. Our expert team excels at facilitating negotiations ensuring you have access to the most advantageous real estate deals while navigating local regulations and industry intricacies. Once a deal is completed, we are able to walk alongside you to ensure all necessary company secretarial services and government permissions are obtained and maintained.

Luxury Hotel & Resort Development



Investment Consultancy & Advisory Services





Marine Solutions

Welcome to HARIM Marine, your premier destination for all things maritime in the Maldives. As the exclusive dealer and distributor of Al Dhaen boats in this breathtaking archipelago, we are dedicated to elevating your aquatic experiences to new heights.

Innovative Technology

Welcome to our HARIM technology offerings, where innovation meets efficiency to redefine the future of building. Our comprehensive suite of advanced construction technologies empowers you to streamline processes, enhance productivity, and elevate project outcomes. From state-of-the-art project management software to groundbreaking building materials and sustainable construction practices, we provide tailored solutions to meet the evolving demands of the industry. Embrace the future of construction with us and unlock new possibilities for success.