

Up in the

Air



with



PARAMOUNT
BUSINESS JETS
ANNIVERSARY



مقابلة مع
ريتشارد زاهر

Q&A

with

Richard Zaher



Sixty

minutes
interview
with

Richard Zaher



Interview with Richard Zaher, Founder and CEO of Paramount Business Jets.

As we mark the 20th anniversary of Paramount Business Jets in 2025, we sat down with founder and CEO Richard Zaher to reflect on two decades of leadership in private aviation.

A former pilot and Embry-Riddle Aeronautical University alumnus, Zaher launched the company in 2005 from his New York City apartment, determined to elevate an industry long criticized for inconsistent standards and lack of transparency. Here's what he shared.

1 . What inspired you to enter the private aviation industry, and how has your vision evolved since then?

My passion for aviation began long before business - aviation was my calling. After graduating from Embry-Riddle, I joined one of the largest jet charter brokerages in New York.

What I saw shocked me: hidden markups, inconsistent safety standards, and a transactional mindset that put profit over people. As a person, I couldn't accept that.

In July 2005, with a small loan from my father, I launched Paramount Business Jets from my apartment.

My mission was clear: *deliver ethical, competent service using the safest and most reliable aircraft - luxury without the games.*

Today, that vision has matured into a global standard. We access over 4,000 of the world's safest jets, serve 250,000⁺ city pairs, and introduced the industry's first open-source carbon offset calculator in 2019.

We've shifted from disruption to legacy-building – supporting the development of FAA New Rule 295, funding scholarships at Embry-Riddle, further developing our inhouse CRM system, and proving that ethical aviation can scale.

It's no longer just about flights - it's about time saved, stress eliminated, and connections that matter.

2. You're celebrating this year the 20th Anniversary of your company - what would you say in a nutshell has made Paramount Business Jets so successful ?

Ethical excellence and operational mastery. We earn trust through unwavering integrity:

transparent pricing with no hidden fees, real-time safety verification, and advisors who treat every client as a valued partner.

Our jet card programs deliver wholesale markups, dynamic pricing, and access to a global network of ARGUS- and Wyvern-certified operators, providing reliability at scale. We honor our commitments and support our clients through every challenge, consistently prioritizing their interests.

This steadfast dedication fosters lasting loyalty. Success isn't just revenue - it's when a client says, "***You made the impossible effortless.***"

That's the Paramount difference. Ready to experience it? Rent a private jet (www.paramountbusinessjets.com/private-jet-rental-cost) with Paramount Business Jets (www.paramountbusinessjets.com/) – where luxury meets accountability.

3. As a CEO, what core values do you instill in your team to maintain a premium client experience ?

Ethics, competence, and integrity are non-negotiable. Every team member - from advisors to fulfillment and concierge - undergoes rigorous, ongoing training to live these values.

We verify safety per flight, break down costs upfront, and personalize every detail: VIP catering, ground transport, even pet relocation. When challenges arise, we own them - and exceed expectations to resolve them.

This isn't policy; it's culture. With over 100 years of collective expertise, we operate like a family – where honesty builds loyalty, and excellence becomes instinct.

The result? Clients don't just fly with us – they trust us with their most important journeys.



4. How do you see technology transforming private jet travel, from booking to in-flight experience?

In private aviation, the human touch remains indispensable. Clients value more than an app - they seek trusted advisors who understand their needs and priorities. The services that endure combine cutting-edge technology with deeply personalized service and human expertise. That said, technology forms the backbone of modern private aviation. We began building our proprietary platform 17 years ago, in 2008, to deliver greater transparency, efficiency, and control - always in service of the personal relationships that define our industry.

Our proprietary CRM connects to 4,000 pre-approved aircraft worldwide, manages our workflow from start to finish with precision. In-flight, the revolution is underway:

- Ka-band Wi-Fi and 5G turn cabins into virtual boardrooms.
- Zero-gravity seating, hospital-grade air filtration, and AR/VR entertainment redefine comfort.
- Hybrid-electric propulsion and eVTOLs promise up to 80% lower emissions and urban air mobility.

The future? Aircraft that anticipate your needs - adjusting lighting, temperature, and even meal timing before you ask. Travel becomes an extension of your office, home, or sanctuary.

5. What does a typical workday look like for you?

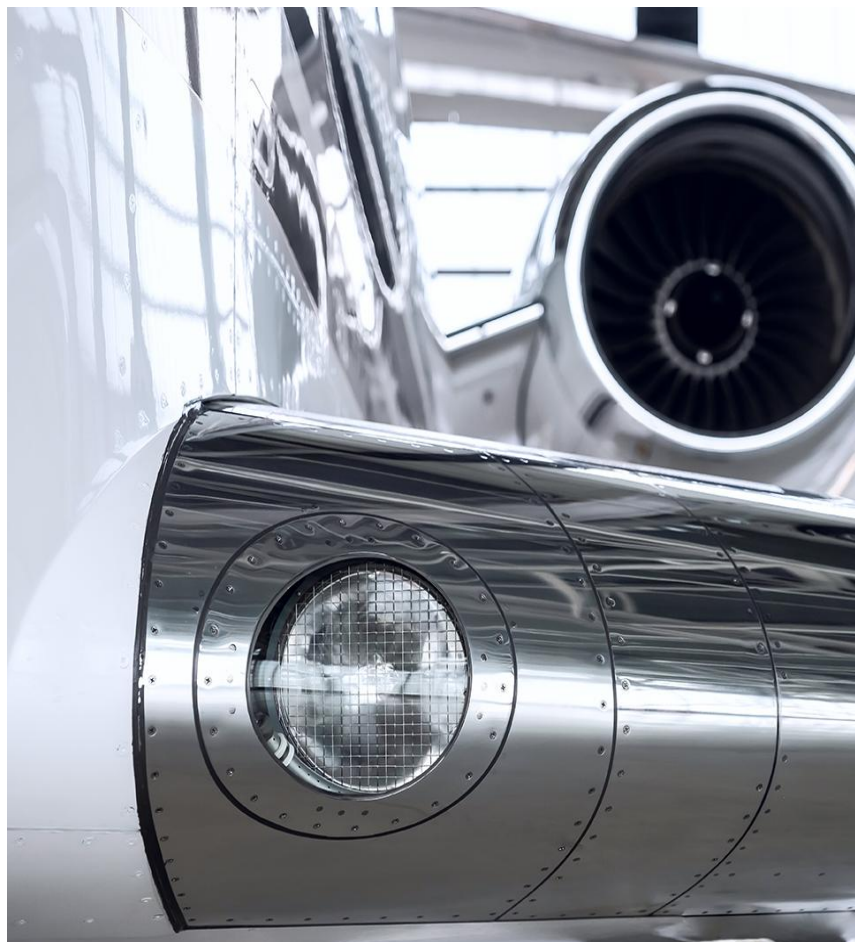
No two days are the same - that's the pulse of this industry.

I rise at 6 AM for a workout and tea, then review overnight flight reports and client feedback via our dashboard. By 8 AM, I'm in strategy sessions - partnerships, safety protocols, or representing a client in operator negotiations.

Mid-morning is client-facing: high-profile charter discussions, troubleshooting remote-access missions, or mentoring advisors. Lunch is mobile - often with industry news.

Afternoons focus on innovation: vetting new tech, analyzing trends, or planning milestones like our 20th anniversary.

I wrap by 6 PM with family time and emails - but I'm always on-call. Aviation doesn't sleep.





Welcome Aboard
comlux

"...ethical excellence and operational mastery. We earn trust through unwavering integrity: transparent pricing with no hidden fees, real-time safety verification, and advisors who treat every client as a valued partner.

Richard Zaher



6. What would you like to do that you have never done ?

As a former pilot, I dream of flying a supersonic business jet from New York to London in under three hours - delivering clients across the Atlantic with the same speed, safety, and seamless experience we provide today.

Advancing sustainable supersonic travel would redefine global private aviation, compressing time zones while upholding the precision and accountability that define Paramount Business Jets.



7. Finally: If you had to choose just one of these three aircraft - the Dassault Falcon 10X, Gulfstream G700, or Bombardier Global 8000 - which one would it be ?

No wrong answers here - each is a \$75-80M masterpiece. But if I'm choosing for real-world performance, passenger vitality, and long-term value today, I pick the Bombardier Global 8000. Here's the data-driven case:

- Speed & Range: Mach 0.94 and 8,000 nm - fastest in class, beating the G700's Mach 0.935 and 7,750 nm. Real savings on routes like L.A. - Singapore.
- Cabin Altitude: Just 2,691 ft at FL410 - nearly half the G700's 4,850 ft. On a 14-hour flight, that means arriving rested, not wrecked. (Think 787 vs. 777 comfort - in a bizjet.)
- Support Leadership: Bombardier ranked #1 in Product Support by AIN for two straight years - critical when your jet's down in Lagos or Ulaanbaatar.
- Lifecycle Reality: The Falcon 10X won't enter service until 2027 (Dassault's 6X was 2 years late). Historical Falcon maintenance runs higher due to EUR parts pricing.

The G700 is stunning - quiet, prestigious, U.S.-centric. The 10X will dominate cabin volume when it arrives. But for an operator flying 400+ hours annually, who values arrival energy and uptime now - *the Global 8000 is the rational choice.*

Mission dictates all: **family focus?** 10X. **Brand loyalty?** G700. **Performance purism?** Global 8000. For me - it's the one that gets you there fastest, freshest, and most reliably.

Richard, we thank you for the interview.





Private Jet Flights, Elevated

Jet smart. Rule your world.

Since 2005, Paramount Business Jets has been a trusted leader in Private Jet Charter - founded on ethics, transparency, and safety. We offer access to over 4,000 vetted private jets worldwide, helping clients book private jet flights with confidence, value, and flexibility.

Every charter flight is arranged with care to ensure peace of mind from inception to touchdown.

With over 20 years of experience and strong ties to leading operators, we represent your interests in the private jet charter marketplace - prioritizing quality, reliability, safety, and price.

At Paramount, we are the private jet company that advocates for you every step of the way. It's one of the many reasons we consistently earn 5-star reviews across leading platforms.





Private Jet Charter

Book private jet charter flights and hire private planes globally; access 4,000+ safety-vetted jets, transparent pricing, and 24/7 senior advisors.


With over 20 years of expertise, we provide seamless charter solutions across all flight profiles:

- Domestic and regional private jet flights
- Transcontinental and cross-country air charters
- Transatlantic and intercontinental jet travel
- Short range and long-range private jet service

Tap into a curated fleet of 4,000+ meticulously vetted aircraft - from light jets and turboprops to ultra-long-range Gulfstream, Falcon, Embraer, Bombardier, Cessna, Pilatus, Beechcraft, Airbus, and Boeing executive airliners - tailored to your mission profile.



“Wheels up in as little as four hours.”



4000⁺

Premium selection
of jets

4hours

Short notice charter
flights

190⁺

Countries for private
jets

At Paramount Business Jets, we specialize in offering private jet charters to the most sought-after destinations worldwide.

Whether you're planning a quick getaway within your country or an international adventure, we provide you with the flexibility to choose any size aircraft for your trip, ensuring your travel preferences are met with precision.

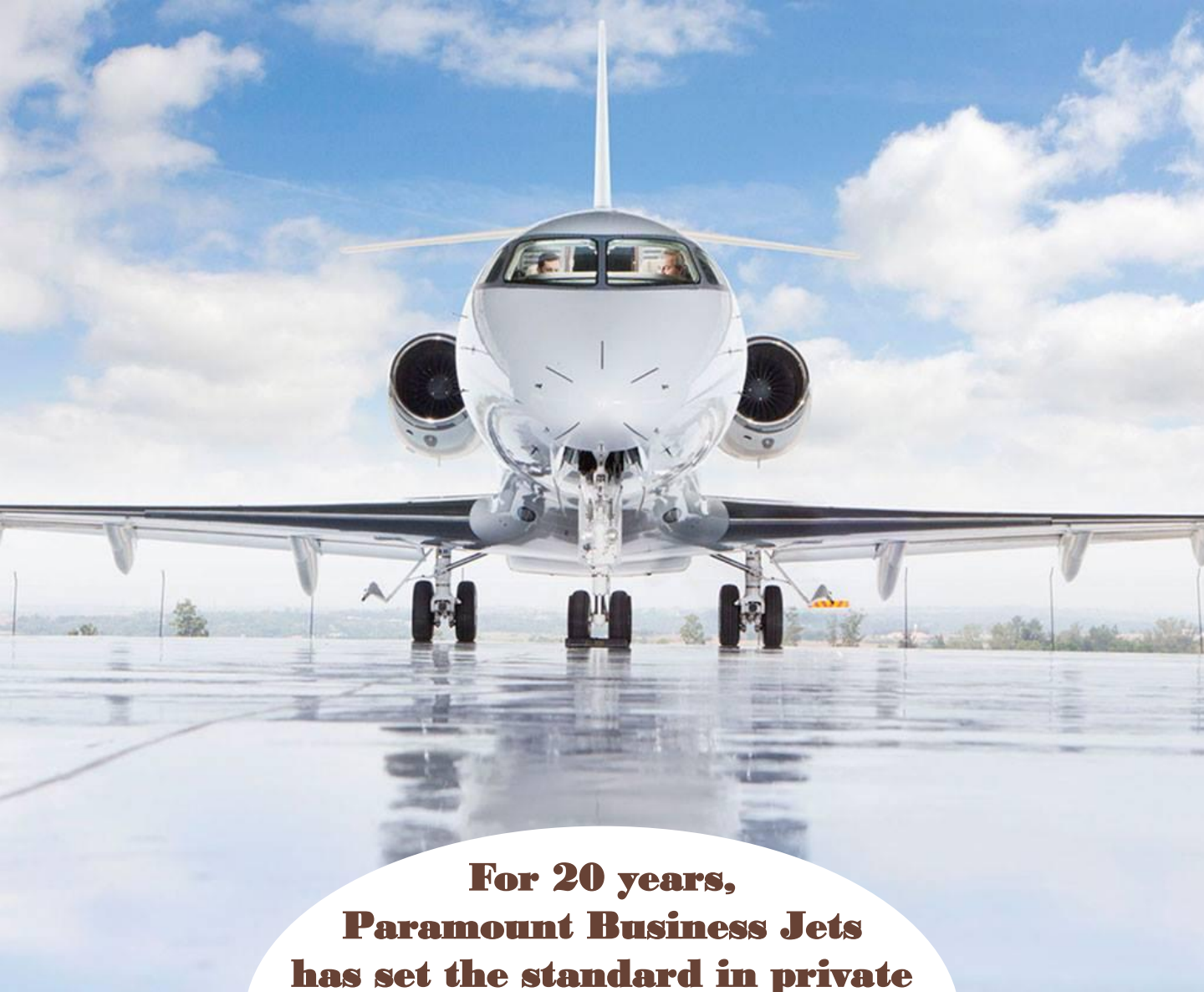
With our extensive network, we can arrange private jets to and from the most popular countries around the globe, with flights ready for takeoff in as little as 4 hours.

Our approach combines the latest advancements in aviation technology with the deep expertise of our international charter specialists. This allows us to craft a personalized private jet experience that guarantees luxury and convenience at competitive rates.

From the moment you book to the moment you land; we handle every detail to ensure a seamless journey.



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**For 20 years,
Paramount Business Jets
has set the standard in private
aviation where time, comfort,
and confidence define every
journey.
*Experience private aviation,
refined.***

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**PARAMOUNT
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20th Anniversary



W

hat started as a vision - to bring integrity, transparency, and true client advocacy to private jet charter - has grown into a global brand trusted by thousands of discerning travelers worldwide.

For two decades, Paramount Business Jets has set the standard for excellence in private aviation, delivering seamless, luxurious experiences with every flight.

Our commitment to exceptional service is matched only by our highly skilled and dedicated team, who ensure every detail - from itinerary planning to in-flight comfort -

is handled with precision and care.

Whether arranging last-minute travel, bespoke itineraries, or exclusive aircraft, our clients enjoy the peace of mind that comes from working with professionals who prioritize safety, discretion, and personalized attention.

From seasoned executives to high-profile global travelers, Paramount Business Jets continues to redefine private aviation, offering not just flights, but an unparalleled experience of efficiency, elegance, and trust.





4000+

Premium Private Jets

Access 4,000+ rigorously screened Private jets from proven operators, ensuring unmatched quality and reliability.



Personalized 24/7 Concierge

Seamlessly coordinate gourmet catering, ground transportation, and itinerary changes with a dedicated aviation advisor.



Real-Time Safety Intelligence*

Receive comprehensive third-party safety report on your aircraft, crew, and operator before every departure.

Trusted Industry Leader

Paramount Business Jets is renowned for its ethics, transparency, and unparalleled service excellence.







Reasons to Join Our Private Jet Card Membership

The Paramount Jet Card Program is a cost-effective, flexible alternative to fixed hourly jet cards and memberships, earning your business one trip at a time.

You can charter any size aircraft per trip with minimal commitment, cost, or long-term agreements. You'll have direct access to your private aviation advisor and 24-hour customer support. All without monthly fees - even if you don't fly.



Our pre-paid Jet Card Program redefines the industry standards with distinctive advantages:

-  Fixed management fee
-  No upfront fees or hidden costs
-  Refundable membership funds
-  No expiration date
-  No monthly fees even if you don't fly
-  Wholesale pricing

Flexible Private Jet Programs

Our Jet Card is a pre-paid account that can be used to fly worldwide on any aircraft of any size with utmost convenience and safety. Choose the membership solution that works best for you. For more information on our membership programs please contact us on charter@paramountbusinessjets.com

Our Jet Card, marked by transparency and industry expertise, ensures noteworthy cost savings. Discover the perfect aircraft for any mission within our preferred network of certified, pre-screened operators.

Below are examples of aircraft types within their respective categories. All jets are operated by certified and pre-screened operators from our preferred network of the safest operators.



**Access Any Size
Aircraft, Anywhere in
the World, at a
Moment's Notice.**

Aircraft for Charter

Discover Paramount Business Jets' extensive network of over 4,000 premium private jets available for hire worldwide. With our team's 100+ years of combined aviation experience, we can help you find the perfect jet for your next trip. Our diverse selection ensures a wide range of options and competitive prices, guaranteeing a suitable jet for every discerning client.

Very Light Jets

Very light jets (VLJs) are ideal for short-to-medium-range and lightweight trips (under 10,000 pounds) due to their versatility and efficiency. Optimal for small groups of passengers, a VLJ can typically accommodate two to four people.

These efficient aircraft combine jet cruising speeds with the ability to operate from smaller airports.

The wide variety of VLJs available encompasses diverse performance characteristics and payloads. While most VLJs are designed for small groups of people, some larger VLJs can accommodate more baggage than others or might include a semi-private lavatory.

All very light jets are powered by turbofan engines and feature pressurized passenger cabins for added comfort, safety, and performance. Compared with turboprop aircraft, VLJs offer significant time savings by utilizing jet engines.

Very light jets offer similar savings to turboprop jets due to lower operational costs. VLJs are generally configured in a VIP format to cater to executives and maximize passenger capacity.

- 6 - 7 passengers
- 1100 - 1900 nautical miles
- \$2,900 - \$3,500 per hour



Phenom 100

- 2 - 4 passengers
- 700 - 1400 nautical miles
- \$2,750 - \$3,500 per hour



Light Jets

An efficient and economical option for short-to-medium-range flights, light jets offer superior versatility, speed, and range over non-turbine aircraft. Light jets have the added advantage of being able to fly into and out of smaller airports that are inaccessible to major airliners. With cruising speeds averaging 440 mph and a nonstop range of about 1,500 miles, light jets carry you to your destination quickly and efficiently.

For added comfort, performance, and safety, light jet aircraft feature pressurized passenger cabins, and most include a private or semi-private lavatory. Baggage capacity and luggage storage space on light jets may be limited, and often cannot accommodate skis or large golf bags.



Citation V

Super Light Jets

If you're looking for something more spacious than a light jet, super light jets are a step-up.

These aircraft offer more cabin space as well as larger baggage compartments. SLJs are suitable for short-to-medium-range travel and carry between seven and eight passengers.

With an increased range from light jets and a bigger cabin space, SLJs are an efficient and economical choice.

For a small increase in price, super light jets are capable of landing in smaller airports.

These jets are a great way to travel, as they have additional accommodations and an extended range to assure a safe and comfortable trip.

- 8 - 9 passengers
- 1300 - 3000 nautical miles
- \$4,300 - \$4,750 per hour



Phenom 300

- 7 - 8 passengers
- 1700 - 1900 nautical miles
- \$4,000 - \$4,300 per hour



Midsize Jets

Midsize jets offer the ultimate balance of efficiency, comfort, performance, and economy for medium-length flights. Midsize jets can fly further and faster than their lighter counterparts.

These aircraft take advantage of a 500-mph average cruising speed and a maximum nonstop range of around 2,100 miles, all without sacrificing the ability to fly into and out of smaller airports. Simply put, midsize jets offer the best of both worlds.

Most midsize jet aircraft have external baggage storage, which allows them to accommodate a reasonable amount of baggage. However, some only have internal baggage compartments, such as the Hawker line of jets, which limits the capacity and storage space. This may pose problems with skis or other oversized items. All midsize jets also offer a full private lavatory.



Learjet 60XR



Super Midsize Jets

Super midsize jets are an attractive middle ground between midsize jets and large jets. These are good for those who require more carrying capacity, speed, and range but don't need a larger aircraft.

Super midsize jets are exceptionally fast, quiet, and efficient, with the comfort of a large jet and the versatility of a midsize jet.

Super midsize aircraft, such as the Falcon 50, offer a wide variety of route options and amenities to private jet passengers.

Compared to large jet aircraft, these jets are outfitted with a number of luxurious amenities to add comfort and convenience. They typically seat around 8 to 10 passengers and can offer a longer range than most midsize aircraft.

With average cruising speeds that exceed 500 mph, these aircraft are fast, efficient, and normally quieter than smaller, comparable corporate jets. These aircraft have plenty of room for external baggage, oversized items, and more.

Every super midsize jet features a fully enclosed lavatory for convenience and privacy.

- 8 - 10 passengers
- 2400 - 4000 nautical miles
- \$5,100 - \$6,500 per hour



Praetor 600

Large Jets

By prioritizing luxury and diverse amenity service for long-haul charter flights, large jets are the epitome of comfort and performance.

Large jets travel faster and longer than their smaller counterparts, with average speeds of as high as 530 mph and average ranges of around 4,000 miles. These aircraft are perfect for those who want the premier option for private jet travel.

Large jets are among the most comfortable executive aircraft available and offer optimum performance and luxurious amenities for long-range flights. Although they're large, they are still compact enough to operate out of airports not accessible by many major airlines. Passengers get to enjoy the high standard of luxury you can find in any large jet.

Amenities available on large jets often include a full private lavatory, external baggage compartments, stereo DVD, satellite phone, fax, and a full galley. Additionally, onboard flight attendants will enhance your in-flight experience by providing additional safety and comfort while also assisting with gourmet catering and entertainment.

- 10 - 16 passengers
- 3600 - 6000 nautical miles
- \$6,800 - \$9,500 per hour



Ultra Long-Range Jets

Whether traveling state to state or out of the country, ultra-long-range jets are capable of up to 11 hours of non-stop flight time, much longer than most aircraft.

Ultra-long-range jets are ideal for longer trips and can comfortably seat between 12 and 19 passengers.

These aircraft are usually configured with first-class seating, offering a luxurious experience for each passenger. Depending on the aircraft model, baggage compartments may hold up to 100 suitcases.

Additional features on ultra-long-range jets may include a full bar, catering services, and private rooms.

- 12 - 16 passengers
- 2500 - 6700 nautical miles
- \$10,000 - \$14,000 per hour



Gulfstream 650ER

VIP Airliners

The ultimate in convenience, luxury, and comfort, VIP Airliners, such as the Boeing BBJ, offer private jet clients an unparalleled array of choices for in-flight comfort.

Being a home in the sky, these super-large aircraft can carry anywhere from 15 to 30 passengers, depending on the interior configuration. All VIP Airliners have ample room for luggage, oversized items, and limited cargo.

Compared to most charter airliners, VIP Airliners can operate routes unable to be flown by their smaller counterparts and are frequently used for long-haul and international flights. Due to high operating costs, they are not recommended for short flights.

Conveniences such as cabin attendants, sleeper beds, cabins, private suites, and showers are a few of the luxuries these aircraft have to offer.

- 16 - 50 passengers
- 3800 - 6100 nautical miles
- \$16,000 - \$23,000 per hour



Turboprop Aircraft

Above and beyond piston aircraft in terms of the average range, speed, and comfort, turboprop aircraft are still just as cost-efficient.

By utilizing turbine propeller engines, turboprops operate at speeds averaging 300 mph and have a non-stop range of around 1,000 miles. Turboprops are most popular for short-to-medium-distance flights.

These aircraft also have the added advantage of being able to take off and land at virtually any airport.

For added comfort, performance, and safety, most turboprop aircraft have pressurized passenger cabins and often have semi-private lavatories.

One downside to turboprops is that their baggage capacity and luggage space are often limited.

- 6 - 8 passengers
- 700 - 1900 nautical miles
- \$1,850 - \$2,300 per hour





Richard Zaher
CEO & Founder Paramount Business Jets

About Richard

Richard is the Founder and CEO of Paramount Business Jets. He has over 15 years of experience in the private air charter industry. He is a former pilot and a graduate of Embry Riddle Aeronautical University (ERAU).

Paramount Business Jets is the brainchild of Richard Zaher. He set up the company to make his dream of an honest private jet broker come true and share his love of flying.

Richard graduated from Embry-Riddle Aeronautical University with a Bachelor's of Science in Aerospace Studies. He also obtained minors in Aeronautical Science, Psychology and Aviation Safety, which set the stage for Paramount's unwavering commitment to safety.

A lifelong aviation enthusiast and former pilot, Richard is widely recognized as a leading expert in private aviation. After serving as Chairman of the Air Charter Association of North America (ACANA), Richard is now President of the organization.

Richard had the honor of receiving the Embry-Riddle Eagle Excellence Award at the 2012 National Business Aviation Association (NBAA) Convention. That same year and the next, Paramount was named the INC500 fastest-growing company in America.

An entrepreneur, actor, and philanthropist, Richard's biography includes:

- ❑ Graduated from Herndon High School, Virginia in 1992 and started as a full-time student at ERAU in 1994.
 - ❑ Became a private pilot in 1997 and graduated from ERAU in 1999 with a Bachelor of Science in Aerospace Studies.
 - ❑ Richard a.k.a Baktash played the lead role in the feature Film "Firedancer" Afghanistan's first Academy Awards contender in 2002.
 - ❑ Served as Chairman of Afghan American Peace Corps 2003-2005 and personally delivered 25 cows, 17 goats and 604 chickens to Afghan war widows in 2004.
 - ❑ Acted with Jodie Foster in Spike Lee's Film "Inside Man" in 2005.
 - ❑ Founded Paramount Business Jets on July 1, 2005.
 - ❑ He was the recipient of Embry Riddle Aeronautical University's Eagle Excellence Award in 2012 at the NBAA Convention.
 - ❑ Paramount Business Jets made INC 500's fastest growing company list in America in 2013, 2014 and 2018.
 - ❑ Honored with invitations to the White House in 2014 and 2015.
 - ❑ Served as Chairman and President of the Air Charter Association of North America from 2014 to present.
 - ❑ Founder of Best You Best Me, a charitable organization dedicated to supporting vulnerable individuals and uplifting communities.
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“The future? Aircraft that anticipate your needs - adjusting lighting, temperature, and even meal timing before you ask. Travel becomes an extension of your office, home, or sanctuary.

Richard Zaher

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A composite image featuring the White House in the background, illuminated by the warm light of a sunset. In the foreground, a man in a grey suit and pink tie sits on a plush, red, ornate sofa. The sofa is positioned as if it were part of a room, with a framed landscape painting on the wall behind it and a small table with a lamp to the left. The man is looking directly at the camera with a slight smile.

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***Richard Zaher
invited to the
White House in
2014 and 2015 -
Paramount
Business Jets
being also listed as
INC's 500 fastest
growing company
in America 2013,
2014, 2018 and
2023.***

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